



New Projects, New Website, New Season

A bit of wacky late season weather notwithstanding, spring has officially sprung here in Sussex County and all of us at Whayland couldn't be more excited about it!

And as often happens in the spring, we've become much busier now that Mother Nature is finally cooperating with us. We have many new projects in the works this spring, among them a new clubhouse build in Lewes (read more about that below).

We're also hard at work on our new Website, which we hope to launch sometime in the next few weeks. We will have more on that in the next issue of our e-newsletter, including an electronic unveiling of sorts for all of our valued clients and friends.

We hope you will follow our blog and follow us online once we have this buildout complete and ready to launch. Follow us on Facebook, or Twitter or just read our blog online. We'll have many more ways for you to stay informed, not just about Whayland, but also about the construction world in general, as well as what's happening on Delmarva.

In short, exciting times are definitely ahead. We look forward to sharing them all with you!

Until next time...

Steve Hentschel
President

National Construction News

Strong Cell Service Boosts Values

Only about 2 percent of commercial buildings have dedicated technology in place that offers a strong, reliable mobile coverage and capacity indoors, a new study finds. The buildings that do offer strong mobile coverage are seeing property values increase because of it, a new study by CommScope, a global network infrastructure company, suggests.

“People are obsessed with their mobile phones and see indoor wireless coverage as important as having access to water and electricity,” says Ispran Kandasamy with Building Solutions and CommScope. “The time has come for building professionals to step forward and take ownership for connecting their tenants to mobile networks.”

Indoor wireless mobile coverage in commercial buildings stands to increase a property’s value by 28 percent, on average. That means a \$2.5 million office building could be worth \$700,000 more with a dedicated indoor cellular system, according to the survey of professionals building managers, facilities managers, real estate managers, and architects.

What’s more, survey respondents even linked a strong signal to an increase in workforce productivity (77%), helping in the recruitment of more talented individuals (46%), and attracting more visitors (39%). Also, two-thirds of survey respondents rated indoor wireless connectivity as “essential” for employees, the survey found.

However, delivering mobile coverage in large, complex buildings could prove to be a financial hurdle for many buildings. Thirty-five percent of respondents cited the costs as the main roadblock.

To read the full report, including graphical data, click [HERE](#).

Whayland News

The Whayland Co., is pleased to

announce that work has begun on what will become a 9,000-square-foot clubhouse and pool bar at the new Coastal Club community in Lewes.

Site work began on Monday, March 21, and is expected to take a few months to complete. Once finished, the clubhouse will add many amenities to the Schell Brothers property, including a spacious pool, state-of-the-art fitness center, an arts and crafts center and Delaware's only swim-up pool bar.

In addition to the clubhouse and unique pool bar being constructed by the Whayland Co., other amenities at the new Coastal Club in Lewes include a designated splash park for kids, tennis, horseshoe and bocce ball courts, a community garden and farm stand, a dog park and a more than three mile long walking trail.



Past Project Showcase

This month, we continue spotlighting Whayland built commercial buildings on Delmarva by taking a look at the eye-catching Sussex County Association of Realtors headquarters on Route 9, just east of Georgetown.

Here are some things that maybe you



Commercial Building Trends

Is it possible that homes, or even business structures, could one day be built using **3D technology**? Well, that may not be as far off as you think.

In the last decade, engineering research teams have been experimenting with using 3D printing to build components of buildings and entire homes. This is done by using large printers which use a special concrete and composite mixture.

This mixture is much thicker than regular concrete, allowing it to be self-supporting as it sets.

Structural components that are made via 3D printing, otherwise known as "concrete crafting," use less material than the same components made using normal concrete forming techniques.

Whereas curved concrete structures that are poured into forms are solid,

didn't know about it:

- The building is more than 5,000-square-feet and was completely paid for by its members.
- It opened in the winter of 2009.
- The building plays host to classes and meetings for more than 1,500 members countywide.
- The building's high-tech training center featuring large screens and an audio visual system that allows for webcasts and webinar conferences.
- The space is available for rent and has hosted many events throughout the years, including regional meetings, political gatherings and legislative conferences.
- The centerpiece of the building is the large central tower, which resembles a clock tower of old.

Join us next week as we turn back the clock and again take a look at one of the building projects that led to Whayland's success in years past.

those made via concrete crafting can be hollow, allowing space for essential building services right inside the structural elements of the building.

If finally implemented on a large scale, 3D printing has the potential to change the construction world forever.

Stay tuned, especially once our new Website and blog are up and running on Whayland.Com, for more news on this interesting and potentially game changing topic.



Contact Whayland

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